## Revenue and Expenditures Projections

## Scenario A

## Assumptions:

4\% apportionment deficit for 20/21 Adoption Budget
$50 \%$ reduction in international enrollment tuition in 20/21 AB. Increase 25\% in 22/23 and 23/24
$2 \%$ COLA on apportionment starting in 22/23
24/25 apportionment is based on the assumption that FTES will grow by 9\% compared to 2019/20
Added all Delayed positions in 21/22
Continue to freeze all other vacancies
Increase adjunct by $2 \%$ each year beginning in $21 / 22,22 / 23,23 / 24$ to support enrollment mgmt strategies for coming out of hold harmless

Increase temporary hourlies by $20 \%$ in $22 / 23$ no other increases in future years
No paid ovetime, no excess vacation paid out
Step \& Col increase cost included every year at 1\%
Use PERS/STRS Reserve for 1/2 of increased cost for 21/22 \& 22/23
No OPEB contribution in 21/22
OPEB contribution resumes in 22-23 at 1\% of contract salaries
5\% Medical Benefit Rates increase every year
Freeze Board Reserve at $6.75 \%$ in $21 / 22$
Increase Board Reserve by . $25 \%$ starting in 22/23
No funds allocated for facilities repairs \& maintenance in future years
Operating expense increase 1\% every year due to increase cost in conusmer goods

Grossmont-Cuyamaca Community College District
Revenue and Expenditures Projections - Best Estimates as of August 2020

| Unrestricted General Fund | 2019/20 Proj |  | $\begin{aligned} & \text { 8\% Reduction } \\ & \text { 2020/21 TB } \end{aligned}$ |  | $\begin{aligned} & \text { Estimates } \\ & \text { 4\% Reduction } \\ & \text { 2020/21 AB } \end{aligned}$ |  | 0\% COLA <br> 2021/22 Proj. |  | $\begin{gathered} \text { 2\% COLA } \\ \text { 2022/23 Proj. } \end{gathered}$ |  | Hold Harmless Ends 2\% COLA 2023/24 Proj. |  | 2\% COLA <br> 2024/25 Proj. |  |
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| Beginning Balance | \$ | 12,781,971 | \$ | 12,175,625 | \$ | 12,175,625 | \$ | 6,435,277 | \$ | 6,267,658 | \$ | 6,387,995 | \$ | 6,524,198 |
| Revenue: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| General Apportionment | \$ | 116,015,610 | \$ | 116,015,610 | \$ | 116,015,610 | \$ | 116,015,610 | \$ | 118,335,922 | \$ | 120,702,641 | \$ | 122,847,420 |
| State Shortfall (Deficit) |  | $(1,160,156)$ |  | $(9,281,249)$ |  | $(4,640,624)$ |  | - |  | - |  | - |  | - |
| Prior Year Adjustment - one-time |  | 509,597 |  | - |  | - |  | - |  | - |  | - |  | - |
| Other State Revenue |  | 4,938,434 |  | 4,774,881 |  | 4,774,881 |  | 4,774,881 |  | 4,774,881 |  | 4,774,881 |  | 4,774,881 |
| Local Revenue |  | 5,185,186 |  | 4,109,465 |  | 2,875,715 |  | 2,875,715 |  | 3,185,715 |  | 3,495,715 |  | 3,495,715 |
| Transfer from OPEB |  | 1,648,930 |  | 1,454,345 |  | 1,454,345 |  | 1,519,331 |  | 1,583,713 |  | 1,646,923 |  | 1,721,041 |
| Transfer Between Restricted \& Unrestricted |  | - |  | - |  | - |  | - |  | - |  | - |  | - |
| Total Revenue | \$ | $\underline{\text { 127,137,601 }}$ | \$ | 117,073,052 | \$ | 120,479,927 | \$ | 125,185,537 | \$ | 127,880,231 | \$ | 130,620,160 | \$ | 132,839,057 |


| Expenditures |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
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| Salaries | \$ | 78,313,893 |  | \$ | 75,894,240 |  | \$ | 76,252,244 |  | \$ | 77,627,061 |  | \$ | 79,001,131 |  | \$ | 80,148,010 |  | \$ | 80,934,532 |
| Benefits/Retirement |  | 32,287,735 |  |  | 34,162,894 |  |  | 34,352,076 |  |  | 36,243,373 |  |  | 38,774,509 |  |  | 41,421,951 |  |  | 42,571,204 |
| Total Salaries \& Benefits |  | 110,601,628 | 87\% |  | 110,057,134 | 94\% |  | 110,604,320 | 92\% |  | 113,870,434 | 91\% |  | 117,775,640 | 92\% |  | 121,569,961 | 93\% |  | 123,505,736 |
| Projected increased | costs |  |  |  |  |  |  |  |  |  | \$3,266,114 |  |  | \$3,905,206 |  |  | \$3,794,321 |  |  | \$1,935,775 |
| Supplies |  | 953,953 |  |  | 949,879 |  |  | 1,049,879 |  |  | 1,060,378 |  |  | 1,070,982 |  |  | 1,081,691 |  |  | 1,092,508 |
| Rents, Utililies \& Other Operating |  | 14,225,095 |  |  | 12,746,965 |  |  | 13,039,080 |  |  | 13,169,471 |  |  | 13,301,166 |  |  | 13,434,177 |  |  | 13,568,519 |
| Capital Outlay |  | 1,116,807 |  |  | 607,379 |  |  | 713,379 |  |  | 720,513 |  |  | 727,718 |  |  | 734,995 |  |  | 742,345 |
| Other Outgo/Stdt Financial Aid |  | 846,464 |  |  | 580,952 |  |  | 580,952 |  |  | 586,762 |  |  | 592,629 |  |  | 598,555 |  |  | 604,541 |
| Facilities Maintenance \& Repairs |  | - |  |  | - |  |  | 232,665 |  |  | - |  |  |  |  |  | - |  |  | - |
| Total Expenditures | \$ | 127,743,947 |  | \$ | $\xrightarrow{124,942,309}$ |  | \$ | 126,220,275 |  | \$ | 129,407,557 |  | \$ | $\underline{133,468,134}$ |  | \$ | 137,419,380 |  | \$ | 139,513,649 |
| Ending Balance |  | 12,175,625 |  |  | 4,306,368 |  |  | 6,435,277 |  |  | 2,213,257 |  |  | 679,755 |  |  | $(411,226)$ |  |  | $(150,394)$ |
| Less: Legal Reserve 5\% |  | 6,684,074 |  |  | 6,154,699 |  |  | 6,316,931 |  |  | 6,267,658 |  |  | 6,387,995 |  |  | 6,524,198 |  |  | 6,636,345 |
| Less: Board Goal Reserve |  | 2,191,500 |  |  | 2,017,934 |  |  | 2,071,125 |  |  | 2,054,970 |  |  | 2,388,035 |  |  | 2,737,426 |  |  | 3,086,672 |
| Less: Purchase Order Carry Over/Commitment |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net Ending Balance | \$ | 3,300,051 |  | \$ | $\stackrel{(3,866,265)}{ }$ |  |  | (\$1,952,779) |  | \$ | $\underline{(6,109,371)}$ |  | \$ | $\stackrel{(8,096,275)}{ }$ |  | \$ | $\underline{(9,672,849)}$ |  | \$ | $\underline{(9,873,412)}$ |

